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PADETECH

Quote 3019
Date 11-02-2025
Created by PaulRoss
Project Ref

iLEX PM

20 Market Street

Altrincham

WA14 1PF

11 / 02 / 2025



Dear Sam and Ben

Padel Tech is pleased to present our proposal for the construction of a 6 padel courts at your site in Lightwater.

As experts in the design and installation of padel courts, we stand by our commitment to deliver projects on time and within budget.

We believe that you / your client will benefit from our

- Excellent product offering from our partner, AFP Courts
- Experience working with private clubs / organisations
- Selected supplier for LTA Padel, the UK's National Governing Body, of the padel courts at the National Tennis Centre, Roehampton

Your sincerely

Paul Ross

PaulRoss

Padel Tech Ltd

[ABOUT - PADEL TECH LTD](#)



With over 15 years in padel court construction this gives us the knowledge to apply a personal approach to installing state of the art facilities in your club or private residence. We've been involved in building padel tennis courts all over the world, forming strong partnerships with companies that work as hard as we do to maintain the highest standards in our industry.

Clients include: Manchester City FC, East Glos Tennis Club, Sundridge Park Tennis Club, Thistle Padel Club & many more.



All for Padel Courts (SL) are the exclusive manufacturer of redsport & ADIDAS branded padel courts, giving additional benefits of a dedicated website for your club with free booking system and access to ADIDAS equipment.

[AFP Courts](#)





COMPLETE IN-HOUSE PRODUCTION

At AFP Courts we manage every phase of padel court production from start to finish **producing all parts in-house**, ensuring top quality and consistency.

New corporate headquarters and production plant

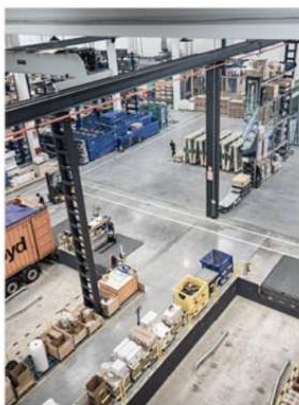
In late 2023, we opened our **new corporate headquarters and production plant** in Les Franqueses del Vallès, located 40 minutes from the Port of Barcelona, 45 minutes from Barcelona El Prat and Girona airports, and less than 2 hours by road from the French border. This allows us to deliver any standardized court model within 24 hours.



With **over 20 years of experience**, we've expanded our facilities from 5,000 sq.m to 10,500 sq.m to enhance our production capacity. Our main headquarters covers 7,000 sq.m, equipped with state-of-the-art technology including:



Automated electrostatic painting plant by coating



Two independent monorail overhead cranes

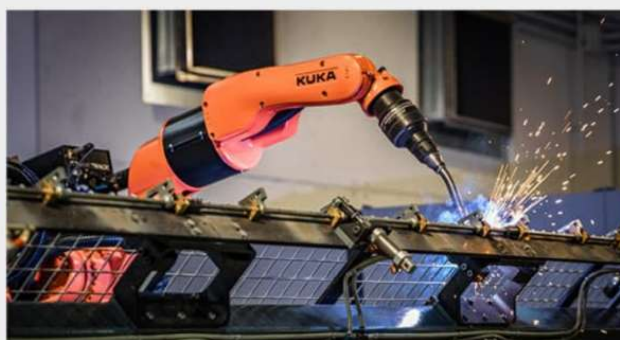


Cantilever FIFO racking system



Four interior, independent and simultaneous loading docks

The additional 3,500 sq. m located in Lliçà de Vall (Barcelona), have been **fully upgraded and equipped** for the manufacturing of the metal structures, specifically to its mechanical design, manual and robotic welding and assembly.



OUR PADEL COURTS ALL OVER THE WORLD

3.780 PADEL COURTS

54 COUNTRIES



AMERICA

Canada, 1
USA, 98
Barbados, 6
Chile, 5
Mexico, 164
Panama, 18
Venezuela, 38
Cayman Islands, 2
Ecuador, 12
Honduras, 7
Rep. Dominicana, 8

EUROPE

Norway, 130
Sweden, 718
Finland, 119
Denmark, 153
The Netherlands, 395
UK, 188
Ireland, 9
Germany, 97
Belgium, 573
France, 101
Italy, 115
Switzerland, 30
Spain, 396
Greece, 34

Ukraine, 28
Turkey, 9
Portugal, 3
Lithuania, 18
Latvia, 1
Estonia, 1
Albania, 2
Austria, 2
Romania, 2
Bulgaria, 2
Cyprus, 2
Georgia, 1
Serbia, 4

AFRICA

Argelia, 2
Egypt, 7
Morocco, 1
Rep. of Mauritius, 16
South Africa, 87
Kenya, 6

ASIA

Japan, 39
Qatar, 26
Kuwait, 61
Malaysia, 2
UAE, 6
Maldives, 2
Saudi Arabia, 27
Bahrain, 10
Thailand, 2

R&D BY REDSPORT

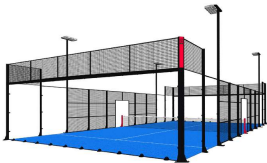
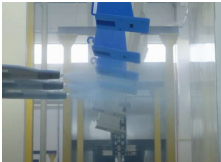
115,000 sq ft dedicated to productive excellence and application of R&D in the design, manufacturing and exportation of padel courts.

Our team of engineers provide the necessary expertise to lead the market in terms of product quality and production, as well as capacity under the strictest quality and traceability controls. Proof of the technological transformation is the investment in equipment and infrastructure, such as:

- ✔ Automated electrostatic painting coating plant.
- ✔ High-density cross-linking system (HDC) on the application of the epoxy resin powder primer.
- ✔ Double-track robotic welding cell with 4 servo-controlled tables
- ✔ Catephoresis process for maximum anti-corrosion resistance.
- ✔ Use of recycled and recyclable materials.
- ✔ Wind Speed calculations based on the USA and EU official organizations requirements.
- ✔ Application of nanotechnology for water treatment and a strict monitoring of the company's Waste Management Plan implementation.



QUOTATION - LIGHTWATER

SKU	Padel Court	QTY	Rate	Subtotal
1027	AFP redsport 180° Panoramic Padel Court 2mm pre-galvanized steel - Laser cut anchor plates - Hidden robotized welding system - IFS® Insert Fixation System - Anchor plates separated from the pillars - Cataphoresis treatment on all anchor plates (C5M) 3mm thick corner pillars - Anti-injury mesh 10-12 mm tempered glass - The redsport branding and certificate of authenticity    	6	£10,706.00	£64,236.00
4011	Primer - PRO Posted Courts Anti-corrosive primer for Posted Padel Court   	6	£543.00	£3,258.00
Subtotal				£67,494.00
Total				£67,494.00



SWEDEN

PADEL ZENTER

45 padel courts in 5 clubs

Led by Zlatan Ibrahimovic, Padel Zenter has become a benchmark in the world of padel, with 5 clubs located in Sweden and Italy.



USA

USTA NATIONAL CAMPUS

4 padel courts

At the USTA National Campus, the reference center for racket sports in the USA, there are 4 redsport padel courts, supporting the development of padel in the country.



UK

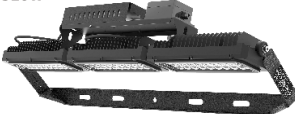
PADIUM

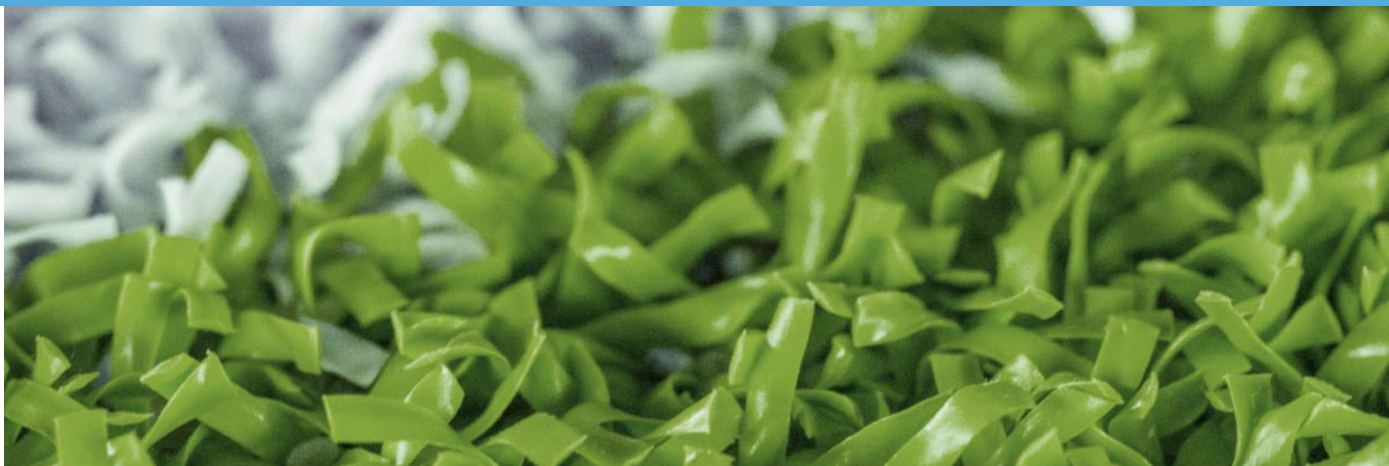
8 padel courts

Located in the Canary Wharf neighborhood, Padium is London's premium club thanks to its 8 personalized redsport courts and its incredible facilities.



SKU	Synthetic Carpet	Qty	Rate	Subtotal
3003	AFP Turf - 49.600 stiches/m2 Blue • Monofilament (6 filaments) • 100% Polyethylene • Available in green or blue • 12mm height • 49,600 tufts per m2. • Total Weight 2,540 g/m2 20m x 10m court playing surface area only. Excludes run out areas. TEXTURIZED FIBER Height: 12mm Infill: Sand 	6	£3,576.00	£21,456.00
3020	Glue and Tape 30 kg of PU glue + 100 lineal meters of seaming tape	6	£137.00	£822.00
3021	2 Tonnes of Sand 2 tonne pallets of silica sand	6	£204.00	£1,224.00
Subtotal			£23,502.00	
Total			£23,502.00	

SKU	Floodlighting	Qty	Rate	Subtotal
2010	AFP Floodlights (4 x 320w) Specification • Die-casting aluminium housing with AkzoNobel powder coating. • Die-cast aluminium housing chemically pre-treated and painted with polyester powder coating. • Polycarbonate asymmetric lens. Superior glare control. • IP66 indoor/outdoor. • Horizontal installation. No need to adjust the angle. • Cable gland M20x1.5 for cables Ø 7- Ø 13 mm. • Stainless steel external screws Inox A4. • Powder coated steel bracket. • On request, versions with dimmable ballast available. • Color temperature 5000K. <i>Exclusions: all site electrical works to be carried out by others</i> 320W  CE RoHS IP66 IK10	6	£1,890.00	£11,340.00
Subtotal			£11,340.00	
Total			£11,340.00	



<u>SKU</u>	<u>Delivery & Transportation</u>	<u>QTY</u>	<u>Rate</u>	<u>Subtotal</u>
5005	Transport Provisional Sum; delivery from factory in Barcelona to site - to be confirmed at point of dispatch.	3	£3,400.00	£10,200.00
8002	Telehandler/HiAB Telehandler / HiAb for offloading and handling	1	£950.00	£950.00
Total				£11,150.00

<u>SKU</u>	<u>Description</u>	<u>QTY</u>	<u>Rate</u>	<u>Subtotal</u>
<u>Installation</u>				
7003	Panoramic Padel Court Installation Installation of panoramic padel court onto prepared bases. Includes: All Labour, Overnight Subsistence & Accommodation, Travel Expenses	6	£5,417.00	£32,502.00
		1	£0.00	£0.00
<u>Groundworks</u>				
	By Others	1	£0.00	£0.00
<u>Ancillaries</u>				
		1	£0.00	£0.00
Total				£32,502.00

<u>SKU</u>	<u>Canopy Option</u>	<u>QTY</u>	<u>Rate</u>	<u>Subtotal</u>
<u>Canopy</u>				
		1	£0.00	£0.00
<u>Installation</u>				
		1	£0.00	£0.00
<u>Groundworks</u>				
		1	£0.00	£0.00
<u>Ancillaries</u>				
		1	£0.00	£0.00
Total				£0.00

<u>QUOTE 3019</u>		<u>QUOTE SUMMARY</u>
	Padel Tech Court	£67,494.00
	Synthetic Carpet	£23,502.00
	Floodlighting	£11,340.00
	Delivery & Transportation	£11,150.00
	Installation	£32,502.00
	Canopy	£0.00
11 / 02 / 2025	Total Project Ex VAT	<u>£145,988.00</u>

ASSUMPTIONS

- All subject to Padel Tech Terms and Conditions
- Assumes good easy access
- ~~All excavated material to be removed off site / to remain onsite~~
- ~~No services within area to be excavated~~
- ~~All groundworks subject to site survey~~
- ~~All groundworks to be done by others~~
- ~~Assumes skip provided by Client for disposal of packaging materials including A-frame for glass~~
- Assumes court materials can be delivered and offloaded directly onto court base
- Assumes no site restrictions on working hours
- Further charges may apply in the case of poor weather conditions
- All prices subject to VAT at the current rate
- Quote valid for 30 days



PAYMENT TERMS

Supply Only

Stage 1: Upon order 50% of equipment value

Stage 2: Remainder upon goods leaving factory

Supply & Install

Stage 1: Upon order 50% of contract value

Stage 2: Remainder of equipment, and transport upon leaving factory

Stage 3: Upon completion and handover, remainder immediately payable

Full Construction Inc Supply & Install

Stage 1: Upon order 50% of equipment & 25% of groundworks

Stage 2: Remainder of equipment, and transport upon leaving factory; remainder of groundworks on completion

Stage 3: Upon completion and handover, remainder immediately payable

MATERIALS



AFP TURF

Texturized fiber

Certified product by 

AFP Turf texturized monofilament fiber to guarantee a superior grip and consistent bounce across the whole court. It requires minimum maintenance and due to its low-level infill, looks great all year round.



AFP LIGHTING

Exclusive led spotlight

Exclusive asymmetrical led spotlight (8x240W), with aluminum casing, flat glass diffuser security, high-performance reflectors and 5 years warranty.

USA Market ETL Intertek. Average lux level: 605 lux – Uniformity level (Min/Ave): 0,78. 



ANTICORROSIVE PAINT

Anticorrosive protection

Primer powder epoxy resin without zinc, based on a system of High Density Crosslinking (HDC) that improves the barrier effect and provides excellent flexibility and superior adhesion properties.



SAFETY TEMPERED GLASS

More glass protection

10 or 12 mm (13/32"–15/32") toughened safety glass with countersunk fixing holes for installation.



SAFETY LAMINATED GLASS

Extra glass protection

8+8 mm (5/16"+5/16") laminated tempered glass with SentryGlas™ interlayer and countersunk fixing holes for installation.



HYDRO ALUMINUM

We are aluminum

The aluminum used in our courts combines local expertise, worldwide reach and unmatched capabilities in R&D. It is exclusively provided by Hydro, a fully integrated aluminum multinational company present in 40 countries in the world.



RESTORE ALUMINUM

Maximum durability

Profiles and pillars produced with 100 % recyclable Hydro RESTORE aluminum to ensure the durability and robustness of the padel court. Manufactured from pre-used or post-used junk up to 80 % and primary aluminum up to 20 %. Additionally, our product is 100 % (infinitely) recyclable.

TECHNOLOGIES



FOLDED MESH

Increase the security

Folded mesh system of continuous folded mesh panels to create a safe playing arena. It also benefits the bounce of the ball and increases the protection of the glass.



LASER CUT ANCHOR PLATES

Improve the courts durability

Laser cut anchor plates, designed with an opening to install the pillars and specifically to allow moisture egress.



CATAPHORESIS

Corrosion resistance

The painting process using the cataphoresis method offers long-lasting, high-quality products with high resistance to corrosion. It is an automated painting system with electrical charges that provides an excellent protection before the final paintment.



REINFORCED DESIGN

Higher wind resistance and structural streng

Reinforcement of key court components to obtain higher wind resistance and structural strength, according to wind and durability court tests performed by AFP Courts on anchor plates, pillars and brackets.



WIND SPEED COMPLIANT

More wind speed supported

Maximum wind speed supported according to the calculation based on the Wind Eurocode 1: Action on structures – Part 1-4: General actions – Wind actions [Authority: Per The European Union Regulation 305/2011, Directive 98/34/EC, Directive 2004/18/EC].

USA standards: IBC 2021, ASCE 7-22, ASTM B221, ANSI/AISC 360-16, AISI S100-16 and ADM.



MATRIX

Innovation in new patented matrix

In cooperation with Hydro Company leader we have developed a range of extruded aluminum profiles exclusively for our padel courts. It is an advanced fabrication with patented matrices thought for padel courts.



STRUCTURAL METAL JOINTS

The safest and most resistant joints

Structural metal tube joints with 10 units of 5/8" through bolt with nuts and washers.



INSERT FIXATION SYSTEM

IFS® is a patented system

Separation between anchor plates and pillars, which eases installation and transport (registered utility model ES1294253U – BOPI 12/09/2022).

KEY FACTORS WHEN DECIDING ON A REDSPORT MODEL

redsport padel courts have been designed according to **4 main criteria**: location, material, use and permanent or temporary set up.

LOCATION

Depending on whether they might be installed in an outdoor club in external environments or in an indoor club without adverse weather conditions.

MATERIAL

redsport padel courts are manufactured in **STEEL** or **ALUMINUM**.

Steel is a material, that suits both indoor and outdoor projects, steel is subjected to anti-corrosion treatments. **Aluminum**, a recyclable and recycled material, optimal for outdoors because it offers high resistance and durability.

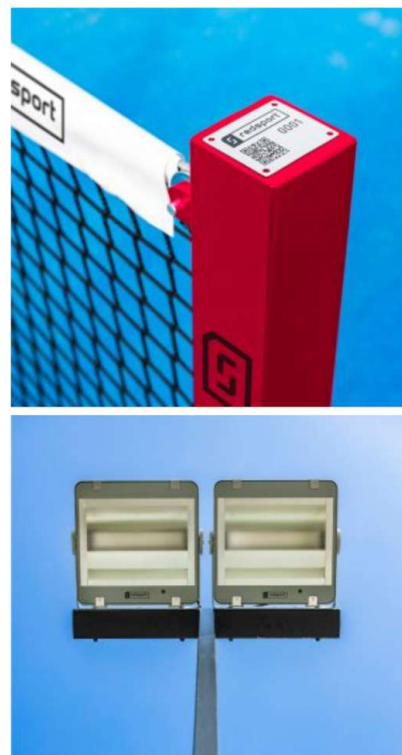
USE

Each club and each final client has a specific business plan, we have each padel court model to meet the client's strategy. We offer **pillar**, **panoramic** and **competition** courts.

- **Pillar** courts guarantee recurrent use with lower maintenance and a high return on investment.
- **Panoramic** courts are also the ideal choice for holding padel exhibitions.
- **Competition** courts can be installed as the central court to compete and hold tournaments.

SET UP

For temporary events, competitions or professional exhibitions, temporary installation can be made. With this aim, redsport has developed the **Try & Buy portable system** to propose the best model for each project, either fixed or mobile.



What is the price of court maintenance?

Once the court is built, maintenance is essential to preserve its quality and safety. This implies a series of costs directly related to its optimal use, which are the following:

Regular cleaning: Keeping the court clean is essential to ensure the safety of the players and prolong the life of the playing surface. This may involve regular sweeping to remove leaves, debris, as well as regular deep cleaning to remove stains and ensure the surface is in optimal condition.

It is advisable to clean it at the end of each day of usage or at least once a week.

Minor repairs: Over time, minor wear or damage to the court may occur, such as cracks on the floor, tears in the net, or damage to the glass.

These repairs must be addressed in a timely manner to prevent problems from worsening and turning into costly renovations. The cost of repairs will depend on the extent of the damage and the materials needed to repair it. This process may require specialized labor and the use of specific tools to ensure proper and safe installation. The frequency of these repairs will depend on the quality of the material and weather conditions.

Artificial grass replacement: For courts with artificial grass surfaces, periodic grass replacement is a necessity. Over time, grass can become worn due to continuous use and weather conditions, affecting the quality of the game experience. The cost of replacing turf will depend on the size and the quality of the new turf installed. In general, it is recommended to consider renewing your artificial grass every 5 to 10 years on average.

Lighting maintenance: When the court is equipped with lights for nighttime play, regular lighting maintenance is essential to ensure optimal visibility and the safety of the players. This may involve replacing light bulbs, repairing electrical wiring, and cleaning lighting fixtures. Some homeowners choose to change bulbs or lamps every 2 to 5 years to ensure an adequate and consistent lighting level.

Surface treatments: Depending on the type of court surface, it may be necessary to apply special treatments to maintain its grip and level of game experience. For example, resin courts may require periodic treatments to prevent the surface from becoming slippery or worn, while artificial grass courts may require treatments to maintain their smoothness and resilience. In general, it is recommended to perform this maintenance at least once a month, with additional actions if necessary.

AFP COURTS UK

Via Europa, 44
08520 – Les Franqueses del Vallès (Barcelona – Spain)

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United Kingdom

Office: 0131 581 8683
Email: info@padeltech.co.uk





Signature Certificate

Reference number: VJ65H-QZOR4-FD3HM-WM6CU

Signer

Paul Ross

Email: paul@padeltech.co.uk

Sent:

Signed:

Timestamp

11 Feb 2025 14:09:07 UTC

11 Feb 2025 14:09:08 UTC

Signature



IP address: 80.95.197.227

Location: Haverfordwest, United Kingdom

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11 Feb 2025 14:09:08 UTC

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