

Harris, Barnaby

From: While, Oliver
Sent: 23 October 2023 15:27
To: Harris, Barnaby
Subject: FW: FOG Units

FYI

From: Adi Maakan <[REDACTED]>
Sent: Monday, October 23, 2023 3:24 PM
To: While, Oliver <[REDACTED]>
Subject: RE: FOG Units

Hi Ollie,

Thanks for the reminder on the below.

In summary, we're more than happy to offer on FOG units – while they don't bring the same kind of £psf value as a house may, they offer a helpful medium between houses and flats.

We own hundreds of FOG units spread over nearly 40 different local authorities so have certainly never hesitated when it comes to them. We feel they offer fewer management issues and don't create some of the same tenure allocation issues which flats may do.

These are also typically bigger units than their flatted counterparts in our experience, so attract more interest.

Let me know if you need anything else.

Best wishes,
Adi

Adi Maakan
Acquisitions Analyst



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From: While, Oliver
Sent: Tuesday, October 17, 2023 1:52 PM
To: 'Adi Maakan' <[REDACTED]>
Subject: FOG Units

Hi Adi,

Hope you are well.

As mentioned during our conversation last week regarding FOG units, Wiltshire Council have displayed some concern as to whether these types of units would be taken on by RP's. From our call it seemed like Sage do not share these concerns and would be willing offer on such units, should they come up, as was the case at Didcot.

If this is the case, we'd really appreciate if you could provide us a response suggesting that FOG units would be of interest to yourselves and maybe a couple of reasons as to why they may be attractive?

Apologies, I meant to send this email out to you prior to my annual leave last week.

On another note, you may have seen that Andy has sent out the additionality information for Grove P6. Please let us know if you require anything further on this and I look forward to hearing back from you.

Many thanks,
Ollie

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